

Australian Ethical Investment Limited

# Quarterly FUM Announcement

## 1 April to 30 June 2019

### ASX ANNOUNCEMENT

#### Movement for the quarter

Australian Ethical increased funds under management (FUM) by 9.2% to \$3.42bn for the quarter ended 30 June 2019, up from \$3.13bn as at 31 March 2019.

FUM and flows by product for the three months to 30 June 2019 were:

Product Category	FUM March 19 (\$bn)	Net Flows (\$bn)	Market & other* (\$bn)	FUM June 19 (\$bn)
Managed Funds	1.06	0.03	0.07	1.16
Superannuation	2.07	0.09	0.09	2.26
<b>All products</b>	<b>3.13</b>	<b>0.13</b>	<b>0.16</b>	<b>3.42</b>

\* Includes changes in asset value due to market movements and net income.

#### Movement for the full year

Over the financial year to 30 June 2019 Australian Ethical increased funds under management (FUM) by 21.0% to \$3.42bn, up from \$2.82bn as at 30 June 2018.

FUM and flows by product for the twelve months to 30 June 2019 were:

Product Category	FUM June 18 (\$bn)	Net Flows (\$bn)	Market & other* (\$bn)	FUM June 19 (\$bn)
Managed Funds	0.98	0.08	0.09	1.16
Superannuation	1.84	0.25	0.17	2.26
<b>All products</b>	<b>2.82</b>	<b>0.33</b>	<b>0.26</b>	<b>3.42</b>

\* Includes changes in asset value due to market movements and net income.

## Member numbers

Over the financial year to 30 June 2019 superannuation membership increased by 4%.

Member Numbers June 18	New members	Exited Members	Closures <sup>1</sup>	Member Numbers June 19
41,518	8,678	(3,349)	(3,768)	43,079

<sup>1</sup> In preparation for Protecting Your Super legislation, 3,768 zero balance accounts were closed during FY19

## About Australian Ethical

Australian Ethical is Australia's leading ethical wealth manager. Since 1986, Australian Ethical has provided investors with wealth management products that align with their values and deliver strong returns. Investments are guided by the Australian Ethical Charter which both shapes its ethical approach and underpins the Company's culture and vision.

**Media enquiries:** Suzanne Dwyer, Honner

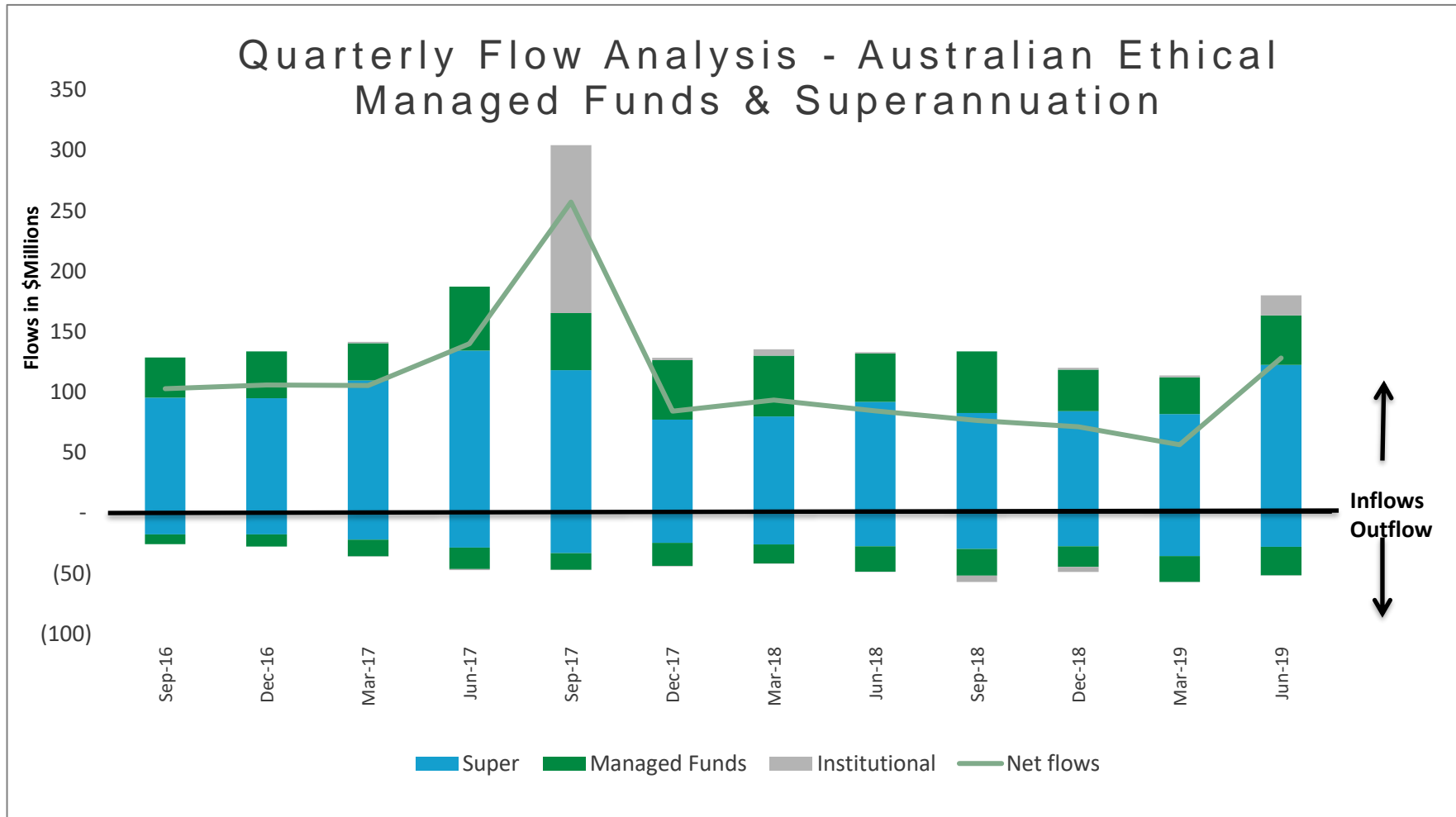
**m** 0402 990 029

**w** [australianethical.com.au](http://australianethical.com.au)

**Media enquiries** Suzanne Dwyer, Honner **t** 0402 990 029

**Shareholder enquiries** Tom May, Company Secretary **t** 0488 779 474 **e** [tmay@australianethical.com.au](mailto:tmay@australianethical.com.au)

Australian Ethical Investment Ltd **ABN** 47 003 188 930 **AFSL** 229949 [australianethical.com.au](http://australianethical.com.au)



**Note:** September 2017 quarter includes \$128m from an institutional client as advised on 26 July 2017.