

ASX Code: AEF 17 January 2020

Australian Ethical Investment Limited

Quarterly FUM Announcement 1 October to 31 December 2019

ASX ANNOUNCEMENT

MOVEMENT FOR THE QUARTER

Australian Ethical increased funds under management (FUM) by 6.3% to \$3.87bn for the quarter ended 31 December 2019, up from \$3.64bn as at 30 September 2019.

FUM and flows by product for the three months to 31 December 2019 were:

| Product Category | FUM September 19 (\$bn) | Net Flows (\$bn) | Market & other* (\$bn) | FUM December 19 (\$bn) |
|---------------------|-------------------------------|---------------------|---------------------------|------------------------------|
| Managed Funds | 1.22 | 0.08 | 0.02 | 1.32 |
| Superannuation | 2.42 | 0.11 | 0.02 | 2.56 |
| All products | 3.64 | 0.19 | 0.04 | 3.87 |

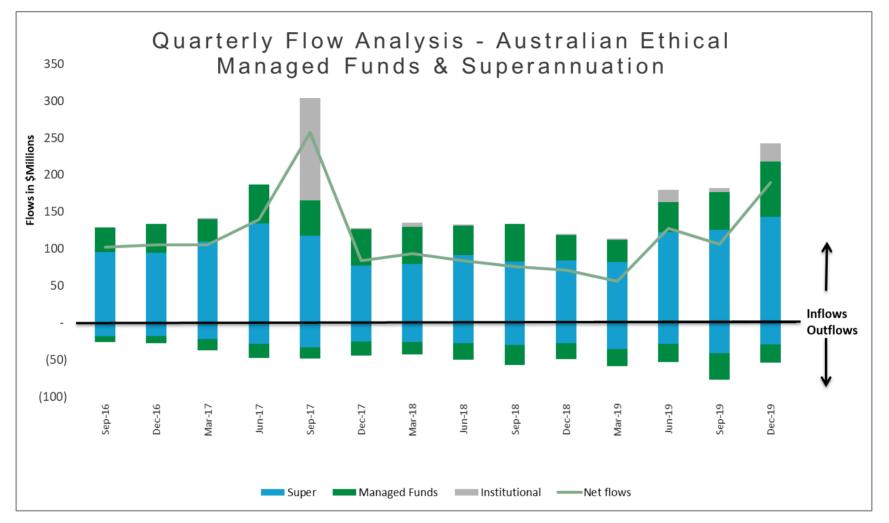
* Includes changes in asset value due to market movements and net income.

This announcement is authorised by Tom May, Company Secretary.

About Australian Ethical

Australian Ethical is Australia's leading ethical wealth manager. Since 1986, Australian Ethical has provided investors with wealth management products that align with their values and deliver strong returns. Investments are guided by the Australian Ethical Charter which both shapes the Company's ethical approach and underpins its culture and vision.





Note: September 2017 quarter includes \$128m from an institutional client as advised on 26 July 2017.

Media enquiries Camilla Herring t 0432 988 980; Susie Bell, Honner t 0420 949 852 Shareholder enquiries Tom May, Company Secretary t 0488 779 474 e tmay@australianethical.com.au Australian Ethical Investment Ltd ABN 47 003 188 930 AFSL 229949 australianethical.com.au